



SAFETY, COMPLIANCE, INDEPENDENT CONTRACTOR RELATIONS, LOGISTICS, AND BROKER CONSULTANT

PROFILE:

- More than 75 years' combined successful and proven experience in safety, compliance, independent contractor relations (ICR), logistics, and broker with recognized strengths in FMCSA compliance, safety, OSHA, ICR, training, staff support, trouble-shooting, and project planning and implementation, writing and establishing proactive procedures, policies, programs, and systems to avoid and prevent problems and issues;
- Commercial motor vehicle and industry operation; safety specialist with more than 24 years of professional experience in the trucking industry.
- Develop plans, conduct internal audits, variance department and business analyses with written recommendation plans and objectives.
- Merger and acquisition assistance and analysis.
- Subject-Matter Expert Areas: Federal Motor Carrier Safety Regulations, Compliance, Transportation Safety, Driver & Truck Safety, Driver Training & Qualification, Independent Contractor Relations (49 CFR Part 376/IRS), Contractor Driver Training, Vendor Relations, OSHA, Record Retention, Route Cause Analysis, Risk Management
- 40 plus years logistics experience with large multi-national corporations
- P&L responsibility for several hundred million-dollar enterprises
- Operational and sales management experience
- Startup experience in various types of logistics segments including ground transportation segments, regional management groups and operational functions.
- Effective team leadership
- Recruit top team members
- Build effective business relationships
- Merger and acquisition assistance and analysis.

AREAS OF SPECIALTY:

- DOT, ICR, Hazmat, and OSHA compliance
- CSA Compliance, improvement, and monitoring
- Pickup and Delivery, OTR, Warehousing, Logistics, Airfreight, Oil field, Intermodal, Hazardous Materials
- Custom curriculum, policy, procedural, and program development
- Procedural documentation and analysis
- Reduce accident and incident through analysis, training, and process change and/or implementation
- Trainer and presenter training and assistance
- Quickly and effectively solve customer challenges
- Maintain quality control/satisfaction records, constantly seeking new ways to improve customer service.
- Merger and acquisition assistance and analysis, due diligent assistance

EDUCATION/ EXPERIENCE:

Martha DeLeon-French, CDS

- **Transportation Compliance Consultants, LLC** – Owner/CEO/Principal and Safety, Compliance, and Vendor/Independent Contractor Relations (ICR) Consultant: 09/2010 – Present



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- **Commercial Vehicle Safety Alliance (CVSA) Committee Member: 2018**
 - Policy and Regulatory Affairs Committee
 - Training Committee
- **CEVA Logistics** – Director of Ground Transportation Safety, Compliance, and Vendor Relations: 01/2008 – 09/2010
- **Eagle Global Logistics** – Director of Safety, Compliance, and Vendor Relations: 04/1995 – 01/2008
- **Total System** – Project Manager: 03/1993 – 10/1995
- **AFLAC** – Claims Adjuster: 12/1992 – 02/1993
- **AFLAC** – Customer Service/Projects: 03/1991 – 11/1992
- **Presenter** at USLaw Network Client Conference and American Association of Professional Drivers: 2009
- **TSA Regulatory Advisory Committee Member: 2006**
- **College:**
 - Columbus College – Columbus, GA: 1991 – 1992
 - South Plains College – Levelland, TX: 1990 - 1991
 - Texas Tech University – Lubbock, TX: 1988 – 1990
- **Continuing education courses and/or seminars: (see personal CV)**

David J. French

- **Transportation Compliance Consultants** – COO/Owner and Consultant: 2018 – present
- **Eagle Freight** – Vice President of Broker Operations: 2/2016 – 10/2017
- **CEVA Logistics** – Senior Vice President of Operations: 2008 - 2016
- **Eagle Global Logistics** – Vice President of Operations: 1999 - 2007
- **FedEx Ground** – Regional Director
- **Roadway Express** – District Manager
- **Eureka College** – Bachelor of Arts History: 1972
- **Continuing education courses and/or seminars: (see personal CV)**

References Furnished Upon Request